



**WHO BUT
W.B. MASON**
and



**Managed
Print Services**

Offering customers a solution to optimize, manage and improve printing workflow!

- **Toner Auto-Replenishment** – Never run out of original HP ink/toner with the ease of automated ordering. Software monitors the print levels of your devices and automatically triggers an order to WB Mason when you are running low. Your WB driver will deliver the supplies.
- **Removing the IT Burden** – HP equipment experts provide exceptional knowledge, service and insight unlike any other provider. Plus, they also provide preventative maintenance and cleaning at every visit.
- **Optimized Inventory for best overall service** – Each HP service van is stocked with approximately 200 items including toner, supplies and parts – so your problems can be solved quickly!
- **Reporting** – WB Mason & HP provide customers with access to the Express Decision Portal (EDP), allowing visibility into your print environment and usage reports.
- **Account Management /Customer Business Reviews** – Together WB and the customer can review usage and trending reports. Then WB Mason & HP can make recommendations for relocating devices to achieve greater utilization, as well as retiring or refreshing printers to lower the overall costs of printing (Remain, Replace, Remove, Reposition and Consolidate).
- **Hardware Discounts** – Access to HP's Partner MPS Big Deal contract which consistently offers HP's most aggressive pricing discounts on hardware.
- **Transparent Invoicing** – Under MPS, customers pay based on the number of pages they print in black and color (instead of by cartridge). Only pay for what you use!
- **Differentiated Service Levels** – From 2 hour onsite to next-business day onsite, select the service response time that your business needs.

**WB Mason's MPS program combines
HP's innovative hardware, software and service
with W.B. Mason's BEST IN CLASS DELIVERY!**

